

VITA

James R. Frew

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Education: Ph.D., Purdue University, 1979 (Economics)
M.S., Purdue University, 1976 (Economics)
B.S., Oakland University, 1973 (Management)
(*summa cum laude*)

Academic Experience

Undergraduate Courses Taught: Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomic Theory, Managerial Economics, Business, Government & Society, Money & Banking, Probability & Statistics, Management Strategies & Policies, Economic Forecasting, Corporate Finance, Health Care Economics, Urban Economics

Graduate Courses Taught: Managerial Microeconomic Theory, Industrial Organization, Probability & Statistics, Econometrics, Economic Forecasting, Modeling Economic Systems, Managerial Economics and Finance (PMBA).

Professor of Economics: 8/07-present
Willamette University, Department of Economics

Associate Professor of Business: 8/84-8/07
Willamette University, Department of Economics. Assisted in the development of a new major in Business Economics.

Assistant Professor of Economics: 8/79-8/84
University of North Carolina at Greensboro, Department of Economics. Assisted in the development of a new applied track for the Masters in Economics.

Research Assistant: 6/77-7/79
Analyzed the impact of federal motor carrier regulation under Department of Transportation research grant: DOT-05-70069, and under Federal Trade Commission Grant FTC; L0468.

Graduate Instructor: 9/76-5/77
Taught Principles of Economics and Microeconomics

Corporation Work Experience

7/73-7/75: Systems Analyst, American Natural Resources, Inc. (Detroit, Michigan)

Professional Seminar Instruction

6/85: Econometric Forecasting Seminar. Eight-hour seminar for Oregon Public Utility Regulators (Salem, Oregon)

Dissertation

"Utilization of ICC Operating Rights Prices to Evaluate the Impact of ICC Regulation," Professor John A. Carlson, Chairman.

Honors

Special Issue Editor: *Journal of Real Estate Research*, Multifamily Housing (2003)

Book Review Editor: *Journal of Real Estate Literature*, 2001-2005

Reviewer: "Red Pen" editorial award received from the American Real Estate Society, 1998
Journal of Real Estate Finance & Economics, 1988-present
Journal of Real Estate Literature, 1996-present
Journal of Real Estate Research, 1987-present
Harcourt College Publishers, 1985-present

Consultant: Federal Trade Commission and United States Department of Transportation, August 1978-82.

Governor's Office, State of Oregon, Advisor to Community Development Project, 1998-present.

Publications (in chronological order)

"Creditor Remedy Restrictions and Interstate Differences in Personal Loan Rates and Availability: A Supplementary Analysis," with R.L. Peterson, Credit Research Center Working Paper No. 14, 1977; also accepted for publication in *The Journal of Consumer Credit Management*.

"The Impact of Federal Trucking Regulation on Service to Small Communities," with M.W. Pustay and J.W. Drake. Final Report Submitted Under Contract: DOT-OS-70069; March 1979.

"Price Discrimination in the Interstate Trucking Industry," with M.W. Pustay. Final Report submitted under Contract FTC: LO468: July 1979.

"Money Demand and Responsiveness to the Rate of Return on Money: A Methodological Critique," with J.A. Carlson, *The Journal of Political Economy*, Vol.88 #3 (June 1980).

"Competition Between Original Brands and Generic Substitutes in Pharmaceuticals: Analysis and Policy Implications," with B.G. Frew and C. Swift, *Developments In Marketing Science*, Vol. IV, 1981.

"The Competitive Aspects of Franchise Affiliation," Final Report Submitted for Grant from the North Carolina Real Estate Research Center; July, 1981.

"The Existence of Monopoly Profits in the Motor Carrier Industry," *The Journal of Law and Economics*, Vol. 24 #2 (October 1981).

"Franchise Affiliation and Promotional Techniques: Competition and Comparative Performance Among North Carolina Real Estate Brokers," with B.G. Frew, *Developments in Marketing Science*, Vol. V., 1982.

"Motor Carrier Regulation and Service to Small Communities," *Growth and Change*, with M. Pustay, Vol. 13 #3 (July 1982).

"Broker's Attitudes Toward Franchising: Asset or Expense?" with Barbara Frew, *Developments in Marketing Science*, Vol. VIII., (1985).

"The Value of a Real Estate Franchise," with G. Donald Jud. *AREUEA Journal*, Vol. 14 #2 (Summer 1986).

"Real Estate Brokers, Housing Prices, and the Demand for Housing" with G. Donald Jud, *Journal of Urban Studies*, Vol. 23 (1986).

"Who Pays the Broker's Commission?", with G. Donald Jud. Included in *The Economics of Urban Property Rights*, a volume (#10) in the *Research in Law and Economics* series published by JAI Press, Greenwich CT (1987).

"Multiple Listing Service Participation in the Real Estate Brokerage Industry: Cooperation or Competition?", *Journal of Urban Economics*, Vol. 21 (Spring 1987).

"The Vacancy Rate and Rent Levels in the Commercial Office Market," with G. Donald Jud. *The Journal of Real Estate Research*, Vol. 3 #1 1988.

"A Simulation Model of Commercial Real Estate Development," with G. Donald Jud. *The Real Estate Appraiser and Analyst*, (Fall 1988).

"The Earnings of Realtors: Some Empirical Evidence," with G.D. Jud and G. Crellin. *The Journal of Real Estate Research*, Vol. 3 #2 (1988).

"Atypicalities and Apartment Rent Concessions," with G.D. Jud and Daniel Winkler. *The Journal of Real Estate Research*. Vol. 5 #2 (1990). Also reprinted in *Journal of Property Management*, Sept./Oct. (1991).

"The Effects of Zoning on Population and Employment Density," with G.D. Jud and Tony Winkler. *The Journal of Real Estate Finance and Economics*, Vol. 3 #2 (1990).

"Atypicality and the Natural Vacancy Rate Hypothesis," with G.D. Jud. *AREUEA Journal*, Vol. 18 #3 (1990).

"A Note on Agency Size and Brokerage Commission Splits," with G.D. Jud and W. McIntosh. *Journal of Real Estate Research*, Vol. 8 #2 (1993).

"Transportation Routes, Apartment Rents and the Assessment of Value," with Beth Wilson. *Essays in Honor of James A. Graaskamp, Ten Years After*. (This is Volume 6: 2000 of *Research Issues in Real Estate*, a series published by Kluwer Academic Publishers.)

“Estimating the Connection Between Location and Property Value,” with Beth Wilson. *Journal of Real Estate Practice and Education*, Vol. 5 #1 (2002).

“Estimating the Value of Apartment Buildings,” with G.D. Jud. *Journal of Real Estate Research*, Vol. 25 #1 (2003). This paper won the best paper award for presentation (in the Apartments Category) at the 2002 ARES annual meeting.

Guest Editor of *Journal of Real Estate Research*, Vol. 25 #2 (April – June 2003), a special issue of the *Journal of Real Estate Research* devoted to various aspects of multifamily housing.

“Apartment Rents and Locations in Portland, Oregon: A Comparison 1992 – 2002”, with Beth Wilson. (In Issue #2, 2007, the *Journal of Real Estate Research*.)

Book Reviews

Essentials of Real Estate Economics (by McKenzie and Betts) published in the *Journal of Real Estate Research*, vol. 5, July 1997.

Real Estate Brokerage Management (by B. Lindeman) published in the *Journal of Real Estate Research*, vol. 6, July 1998.

Real Estate Confronts the Future, published in the *Journal of Real Estate Literature*, vol.13,#1 2005.

Book Review Section Editor of the *Journal of Real Estate Literature*, (Term: 2001-2005)

Shorter Articles

"Real Estate Brokerage Franchises," with G. Donald Jud. *Illinois Business Review*, October 1986. (This is a shorter version of "The Value of a Real Estate Franchise" that the editor asked us to write for this purpose.)

"Does Zoning Really Matter?" with G.D. Jud and T. Wingler. Included in the *Urban Land Institute Collection of Real Estate Cases*, September, 1989.

Recently Presented Papers

“Using A Logistic Function to Estimate Housing Values.” Presented at the American Real Estate Society annual meeting, Spring, 2001.

“Estimating the Value of Apartment Buildings.” Presented (with G.D. Jud) at the American Real Estate Society annual meeting, Spring, 2002. (Won the best paper prize for the Apartments category.)

“Location and the Role of GIS” an invited paper presented as a portion of the Lincoln Land Institute’s Seminar on a Land Tax (Boston, Mass., May 2005) The paper uses GIS techniques to estimate Dynamic Property Values in Portland, given our Urban Growth Boundary (a similar

paper was co-authored with Beth Wilson).

“The Connection Between Air Pollution and Urban Sprawl.” Presented at the American Real Estate Society annual meeting, Spring, 2007.

“Apartment Rents and Access to Light Rail in Portland, Oregon.” Presented at the American Real Estate Society annual meeting, Spring, 2008. (Won best paper award in the apartments category.)

Work in Progress

The Connection Between Air Pollution and Urban Sprawl. (Atkinson 2006 Summer Grant.)

Housing Affordability in the Portland, Oregon Metropolitan Area.

Principles of Finance Textbook (400 page draft is being classroom tested).

Willamette University Committee Activities

9/02-present V.P. of Enrollment Search Committee
 9/02-present Admissions Committee
 9/02-5/03 Academic Council
 6/02-7/02 Enrollment Pattern Study (with C. Antons of Institutional Research)
 9/01-5/02 Fringe Benefits Committee and Institutional Research Committee
 9/00-5/01: Faculty Resource Committee
 9/98-5/99: Human Subjects Committee
 9/97-5/98: Conduct (Student Affairs)
 9/96-5/97: Analytical Assistance to Fringe Benefits
 9/93-5/95: Faculty Resource Committee
 9/92-5/94: Student Affairs Committee
 9/90-12/91: TIUA Committee
 9/90-11/90: Theater Review Task Force
 10/88-5/90: Bookstore Advisory Committee, Speech Department Search Committee
 8/88-5/90: Faculty Resources Committee