Combine your law and business knowledge to deliver maximum value and become indispensable to your organization.

The Leadership for Attorneys in Business program provides tools, resources and concepts to increase the productivity, value and influence of attorneys who work within companies.

PARTICIPANTS WILL LEARN TO:

- Offer legal advice that enables the achievement of business goals
- Understand financial reporting and the financial impact of legal advice
- Work effectively with interdisciplinary teams and internal clients
- Frame advice for maximum impact and build relationships with key decision-makers

Participants receive one follow-up professional coaching session included with paid tuition. Additional coaching is available.

PROGRAM & PRICING

Sessions are taught by faculty from Willamette University’s Atkinson Graduate School of Management and College of Law and industry practitioners. Sessions are highly interactive and use business decision cases to illustrate concepts and sharpen skills.

The program is designed for associate and general counsels, who want to become invaluable members of their management and executive teams.

Tuition for the four-day program includes course materials, parking and an opening dinner with experienced general counsels.

The Willamette University Portland Center is on the Portland Streetcar line in the heart of the Pearl District:

905 NW 12th Avenue, Suite 110
Portland, Oregon 97209
503-808-9901
business-law@willamette.edu

The LAB program has historically been approved for 24 Oregon CLEs and 23.5 Washington CLEs.
WHAT LEGAL LEADERS SAY

Willamette’s Leadership for Attorneys in Business program teaches skills that are critical in a business environment, but are not necessarily acquired in law school. It teaches participants to add value by framing legal advice to advance business strategies, to think and talk in the language of business.

Donald L. Krahmer Jr. JD’87
Shareholder, Schwabe Williamson & Wyatt

My involvement with this program began several years ago and it’s been great to see it become respected and recognized for providing in-house lawyers with skills to succeed in business. Feedback from participants and the companies that invested in them has been consistently positive.

Eva Kripalani JD’86
Co-Founder, Office of General Counsel
Network LLC

I send my colleagues to it because they come back with praise like this: “This was one of the best spent weeks of my professional life. I gained invaluable tools for relating and being more relevant to my business clients, in addition to forging networking relationships that remain today.”

Shelley Devine
General Counsel, TriMet

This helps in-house attorneys develop the breadth and skills needed to add value to their companies. The curriculum focuses on providing legal advice that assesses risk, drives results, and requires participation in the decision-making process of business.

MardiLyn Saathoff
Senior Vice President and General Counsel
Northwest Natural Gas

WHAT PARTICIPANTS SAY

“Excellent faculty. Really brought the challenges, issues and day to day items to life and into better perspective in how in-house counsel can best serve the business. The practical application and instruction was the best part – particularly the segments on leadership development and finance. Wish law schools would teach this information.”

“The focus on Big Picture, Finances, Negotiation and Leadership Development were spot on.”

“Fantastic program…the faculty was well informed and full of valuable information. I feel as though I learned a lot and [am] leaving with many valuable tools to take back to my workplace. I also look forward to the coaching as I do believe it will benefit my professional development greatly.”

“Seldom does every part of a program apply to what I do.”

“[T]his is a valuable set of 4 days jam-packed with useful lessons that will resonate for years.”

“Appreciated depth and complexity, real-life examples applicable to my work. Engaged instructors.”

FOR MORE INFORMATION contact the Executive Development Center:
business-law@willamette.edu
503-370-6791